

Message Text

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PAGE 01 YAOUND 00388 271410Z

ACTION AF-08

INFO OCT-01 ISO-00 EB-08 COME-00 MC-02 PM-04 NSC-05 SP-02

SS-15 CIAE-00 INR-07 NSAE-00 ACDA-07 DODE-00 TRSE-00

EUR-12 /071 W

-----272305Z 067719 /61

R 271320Z JAN 77

FM AMEMBASSY YAOUNDE

TO SECSTATE WASHDC 840

INFO AMEMBASSY KHARTOUM

AMCONSUL DOUALA BY POUCH

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DEPT PASS USDOC

E.O. 11652: N/A

TAGS: MASS, CM

SUBJECT: VISIT BY COLT REP.

REF: (A) KHARTOUM 234 (B) YAOUNDE 201 (C) STATE 6186

1. MR. T.A. SEALE, INTERNATIONAL SALES REP. FOR COLT FIREARMS DIV. OF HARTFORD, HELD DISCUSSION JAN 24 WITH SEC.GEN.MIN. ARMED FORCES CONCERNING POSSIBLE GURC PURCHASE OF M-16 RIFLES. SEALE PRESENTED BASIC INFO CONCERNING M-16'S TO SEC.GEN. AND OFFERED DEMONSTRATION IN CAMEROON. SEC.GEN. SAID THAT M-16'S WOULD HAVE TO BE FIELD TESTED IN CAMEROON AND REQUESTED COLT CONSIDER PROVIDING INITIAL TEN RIFLES FOR DEMONSTRATION. IN ADDITION, SEC.GEN. REQUESTED COLT TO LOOK INTO FINANCING POSSIBILITIES FOR GURC PURCHASE. BOTH SEC.GEN. AND SEALE AWARE OF POSSIBLE FMS BUT DISCUSSED MATTER ON COMMERCIAL BASIS. NO SPECIFIC AMOUNT OF TOTAL PURCHASE WAS DISCUSSED. GURC PROMISED SEND COLT LETTER REQUESTING THE TEN WEAPONS FOR TESTING BY END OF MARCH.

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2. GATEWAY INTERNATIONAL COMPANY, GATEWAY ONE BUILDING, SUITE 131, DULLES INTERNATIONAL AIRPORT, S.W. BAUMGART, PRES.DG. MADE THE APPOINTMENT THROUGH THEIR PARIS OFFICE FOR SEALE WITH GEN. SEMENGUE. THIS RESULTED IN SRISTSLAP AS SEALE APPOINTMENT WAS CANCELLED WHEN SEC. GEN. FOUND OUT ABOUT DIRECT CONTACT WITH MILITARY WITHOUT PASSING THROUGH CIVILIAN

SEC. GEN. AND MINISTER. SEALE APOLOGIZED TO SEC. GEN. FOR OUT OF CHANNEL APPROACH. GATEWAY IS AGENT FOR COLT AND ALSO FOR MACK TRUCKS. GURC IS INTERESTED IN MACK TRUCK PURCHASE AND EVIDENTLY HAS BEEN IN CONTACT WITH GATEWAY. (SEE SIEFKEN TO MICHELINI LETTER OF JAN 6.)

3. EMBASSY EXPLAINED SEALE THAT GURC ALSO PREFERS DIRECT CONTACT WITH US FIRMS RATHER THAN THROUGH FRENCH OFFICES OR AGENTS AS THEY CONCERNED ABOUT EXCESSIVE SALES COMMISSIONS. GENERAL SEMENGUE RECENTLY MADE THIS POINT WITH COMMERCIAL ASSISTANT WHEN THEY ATTEMPTED PURCHASE COLLINS RADIOS DIRECT AND WERE INFORMED THEY HAD TO WORK THROUGH FRENCH AGENT WHICH WOULD ALMOST DOUBLE SALES PRICE. AS FAR AS KNOWN, GURC STILL LOOKING FOR RELIABLE RADIO COMMUNICATION SYSTEM.
SPIRO

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SMALL ARMS, TRADE VISITS
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977YAOUND00388
Document Source: CORE
Document Unique ID: 00
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770030-0515
Format: TEL
From: YAOUNDE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770110/aaaaaizg.tel
Line Count: 77
Litigation Code IDs:
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Litigation History:
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Message ID: eea8b5cf-c288-dd11-92da-001cc4696bcc
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Handling Restrictions: n/a
Reference: 77 KHARTOUM 234, 77 YAOUNDE 201, 77 STATE 6186
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3478479
Secure: OPEN
Status: NATIVE
Subject: VISIT BY COLT REP.
TAGS: MASS, CM, COLT
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/eea8b5cf-c288-dd11-92da-001cc4696bcc
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